

Better value, delivered.



# Uniform and Workwear

Framework Agreement

## User Guide

Ref No: 1046



**Saving your world | Emergency Services**



### About YPO

YPO provides procurement solutions for public sector organisations to set up or renew contracts for a wide range of services. Established in 1974 by a group of 13 local authorities, we're the UK's largest public sector buying organisation and we're still 100% publicly-owned today. We work closely with our suppliers and collaborate with other public sector buying organisations to achieve efficiencies and value for money, returning all our profits back into the heart of the public sector. Our team of qualified procurement professionals can offer advice, guidance and expertise on procurement, as well as regular engagement and communication to make sure your objectives are achieved.

### Helping you navigate the world of your procurement

The world of procurement is complex, with competing demands and increasing pressures. Through collaboration, we provide products and services to meet your needs as individuals and collectives, through our wide range of procurement categories and frameworks. Navigating the world of procurement needs to be easy, quick and effective for both buyers and suppliers, and needs to help you make sure that every penny counts. We believe that through our procurement activity there's an opportunity to make an impact and a real difference, by delivering social value and outcomes in the communities we serve.

### Overview

Start date:	19 May 2021
Expiry date:	18 May 2025
Extension(s) if applicable:	Not applicable
Contracting authority call-off (CA) period:	CAs can specify a contract period, based on the term that will best suit their requirements. YPO generally recommend a call-off period of no longer than 5 years
Contract notice ref no:	TBC
Corrigendum (if applicable):	Not applicable
Potential maximum value:	£30,000,000
Geographical location(s)	National

## Lot structure

LOT	DESCRIPTION	METHOD OF CALL-OFF CONTRACTS
1	Full head to toe ensemble/man pack	Further competition
2	Full head to toe ensemble/person pack with managed service	Further competition
3	Station wear	Further competition
4	Corporate wear	Further competition
5	Corporate wear managed service	Further competition
6	Undress uniform	Further competition
7	Workwear/workshop/garage wear	Further competition
8	Footwear	Further competition
9	Healthcare uniform	Further competition
10	Insignia and name badges	Further competition
11	Accoutrements, kit bags and accessories including leather and nylon accessories	Further competition
12	One stop shop	Further competition

**Specification  
(set out at ITT and award)**

Potential suppliers/providers were required to demonstrate/provide a detailed specification and image for each item supplied (as per mandatory question 8.2 within the ITT). These documents were to clearly identify the item and its characteristics, so that it may be judged whether it meets the requirements of this specification.

Customers will write their own specification at further competition stage to suit their exact needs and requirements.

Suppliers/providers who have been awarded onto any lot will be able to opt-out of any further competition opportunity if they are unable to meet the customers full requirements and/or specification.

Specification  
(set out at ITT and award)

LOT 1 – FULL HEAD TO TOE ENSEMBLE/MAN PACK
DESCRIPTION
<p>This lot is designed to offer a set of clothing for male or female specific police and fire uniform (including cadet uniform) clothing. Below is an example of what previous customers have requested. (Please note this is just an example, customers are able to specify their requirements at further competition stage):</p> <ul style="list-style-type: none"><li>• Shirt – Work Rig, Lightweight, Open Necked, Short Sleeved</li><li>• Shirt – Work Rig, Heavyweight, Open Necked, Short Sleeved</li><li>• Shirt with Collar</li><li>• Ties - Clip On</li><li>• Trousers – Work Rig, Heavy Weight</li><li>• Trousers – Light Weight</li><li>• Belt – Leather with FRS Buckle</li><li>• Tshirt – Wicking</li><li>• Tshirt – Cotton</li><li>• Polo Shirt</li><li>• Sweatshirt</li><li>• Underwear</li><li>• Ethnic wear including Turbans, Hijabs and Full Length Skirts</li><li>• Shoes – Safety, Black Leather Uppers, Lace Up, Air Cushion Soled, to EN ISO 20345:2007</li><li>• Boots – Safety, Black Leather Uppers, Rubber Soled, to EN ISO 20345:2007</li><li>• Socks – Black, 100% Cotton Lightweight</li><li>• Socks – Black, 100% Cotton Heavyweight</li><li>• Fleece Jacket</li><li>• Soft Shell 3 in 1 Jacket</li><li>• PT Shorts</li><li>• PT Shoes/Trainers Lace Up</li><li>• PT Shirt</li><li>• Menopausal Wear</li><li>• Tracksuit</li></ul> <p>Miscellaneous items such as :</p> <ul style="list-style-type: none"><li>• Kit Bag</li><li>• Sleeping Bag</li><li>• Whistle and Chain</li><li>• Gloves, leather/other – male and female</li></ul>



**Specification  
(set out at ITT and award)****LOT 2 – FULL HEAD TO TOE ENSEMBLE/PERSON PACK WITH MANAGED SERVICE****DESCRIPTION**

The purpose of this lot is to supply a fully managed online ordering and stock management system for items covered within lot 1.

Stock management system for items covered within lot 1.

- Online ordering
- Stockholding/call off service
- Range re-design
- Spend management
- Range review wearer
- Trial management
- Garment alteration/refurbishment

**LOT 3 – STATION WEAR****DESCRIPTION**

This lot covers all items of clothing for male and female specific police and fire uniform including (but not limited to):

- Shirt – Work Rig, Lightweight, Open Necked, Short Sleeved
- Shirt – Work Rig, Heavyweight, Open Necked, Short Sleeved
- Shirt with Collar
- Ties – Clip On
- Epaulettes and Sliders (inc High Visibility)
- Trousers – Work Rig, Heavy Weight
- Trousers – Light Weight
- Belt – Leather with FRS Buckle
- Tshirt – Wicking
- Tshirt – Cotton
- Polo Shirt
- Sweatshirt
- Underwear (inc thermal)
- Shoes – Safety, Black Leather Uppers, Lace Up, Air Cushion Soled, to EN ISO 20345:2007
- Boots – Safety, Black Leather Uppers, Rubber Soled, to EN ISO 20345:2007
- Socks – Black, 100% Cotton Lightweight
- Socks – Black, 100% Cotton Heavyweight
- Fleece Jacket
- Soft Shell 3 in 1 Jacket
- Hat/Headwear
- Cadet Uniform
- Gloves – Leather/Other

Specification  
(set out at ITT and award)

LOT 4 – CORPORATE WEAR
DESCRIPTION
<p>This lot covers all items of clothing for male and female corporate wear including (but not limited to):</p> <ul style="list-style-type: none"><li>• Ladies Straight Skirt</li><li>• Men’s Straight Trousers</li><li>• Men’s Cotton Shirt</li><li>• Ties – Clip On</li><li>• Ladies Straight Trousers</li><li>• Ladies Cotton Blouse</li><li>• Maternity Wear</li><li>• Male Suit Jacket</li><li>• Female Suit Jacket</li><li>• Ties</li><li>• Scarfs</li></ul>
LOT 5 – CORPORATE WEAR MANAGED SERVICE
DESCRIPTION
<p>The purpose of this lot is to supply a fully managed service and. This must include the capability of providing:</p> <p>Stock management system for items covered within lot 4.</p> <ul style="list-style-type: none"><li>• Online ordering</li><li>• Stockholding/call off service</li><li>• Range re-design</li><li>• Spend management</li><li>• Range review wearer</li><li>• Trial management</li><li>• Garment alteration/refurbishment</li></ul>

**Specification**  
**(set out at ITT and award)****LOT 6 – UNDRRESS UNIFORM****DESCRIPTION**

This lot covers all items of clothing for male and female specific police and fire undress uniform including (but not limited to):

- Undress Jacket – Male and Female Firefighter
- Undress Trousers – Male and Female Firefighter
- Undress Jacket – Male and Female Police Officers
- Undress Trousers – Male and Female Police Officers
- Shirt, Light Blue (Pilot Style) – Male and Female
- Shirt, White (Pilot Style) – Male and Female
- Tie, Black – Clip On
- Headwear (Including Helmets; Berets; Caps) – Officers
- White Ceremonial Gloves
- Cap – Firefighters
- Loan Service/Dry Cleaning/Alteration Services

**LOT 7 – WORKWEAR/WORKSHOP/GARAGE WEAR****DESCRIPTION**

This lot covers items of clothing (male and female) for workwear to workshop, garage, outdoor and healthcare environments and not solely for police and fire including (but not limited to):

- Coveralls, cargo trousers, action / multi pocket trousers, work trousers suitable for all work environments such as highways, landscaping, construction, catering, transport, railways and may include hi viz and flameproof
- Specialist gloves/gauntlets (including. thermal; handling; needle stick; use with smart phone etc)
- Wet weather gear - soft shell 3 in 1 jacket – fleece, wet weather trousers – black, wet weather jacket – black, wet weather trousers – Hi Viz to EN471, wet weather jacket – Hi Viz to EN471

Where appropriate, clothing must meet the appropriate standards and general requirements for their purpose, such as (but not limited to):

- EN ISO 11612
- EN ISO 20471
- BS EN 471
- BS EN 343
- EN 1149-5:2008
- EN ISO 13688:2013

Potential suppliers/providers will be required to provide Certificates of Conformity at tender submission stage.

Specification  
(set out at ITT and award)

LOT 8 – FOOTWEAR

DESCRIPTION

This lot covers all items of footwear for male and female specific including (but not limited to):

- Safety shoes – black leather uppers, lace up, air cushioned soled to EN ISO 20345:2007
- Safety boots – black leather uppers, rubber soled, to EN ISO 20345:2007
- Non-leather alternative options
- Wellington boots (standard and safety)
- Waders

LOT 9 – HEALTHCARE UNIFORM

DESCRIPTION

This lot covers all items of clothing for male and female specific healthcare uniform including (but not limited to):

- Tunics
- Scrubs
- Ambulance Wear
- Nurses Uniforms
- Laboratory Coats (White)
- Care Worker Uniforms.
- Footwear (Including White Lab Shoes/Boots)

LOT 10 – INSIGNIA AND NAME BADGES

DESCRIPTION

This lot covers all items including (but not limited to):

- Medal Ribbon
- Police Rank Insignia (Metal and Fabric Options)
- Helmet Plates and Cap Badges
- Headwear Ribbon
- Embroidery Service/Tailoring Services
- Reflective Insignia (for PSU Helmets)
- Velcro Badging (various wording POLICE; STAFF etc)
- Heat Sealed Badging
- Epaulettes and Sliders
- Medal Mounting



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(set out at ITT and award)

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- Epaulettes and Sliders
- Medal Mounting

LOT 11 – ACCOUTREMENTS, KIT BAGS AND ACCESSORIES INCLUDING LEATHER AND NYLON ACCESSORIES

DESCRIPTION

This lot covers all items including (but not limited to):

- Warrant Card Holders (option of badging and braille bar)
- Baton Holder (need to be able to fit various carriage solutions e.g. Utility Belt; MOLLE body armour covers and plain body armour covers)
- Handcuff Pouch (need to be able to fit various carriage solutions e.g. Utility Belt; MOLLE body armour covers and plain body armour covers)
- Document Wallet/Pocket Notebook Covers
- Irritant Spray Holder (need to be able to fit various carriage solutions e.g. Utility Belt; MOLLE body armour covers and plain body armour covers)
- Uniform Belt
- Utility Belt
- Thermal Hat (with embroidery options)
- Neck Tube
- Balaclava
- Snood
- Gaiters
- Rucksack (Range of Sizes)
- Kitbags (Range of Sizes)
- Holdalls (Range of Sizes)

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**(set out at ITT and award)****LOT 11 – ACCOUTREMENTS, KIT BAGS AND ACCESSORIES INCLUDING LEATHER AND NYLON ACCESSORIES****DESCRIPTION**

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- Document Wallet/Pocket Notebook Covers
- Irritant Spray Holder (need to be able to fit various carriage solutions e.g. Utility Belt; MOLLE body armour covers and plain body armour covers)
- Uniform Belt
- Utility Belt
- Thermal Hat (with embroidery options)
- Neck Tube
- Balaclava
- Snood
- Gaiters
- Rucksack (Range of Sizes)
- Kitbags (Range of Sizes)
- Holdalls (Range of Sizes)

**LOT 12 – ONE STOP SHOP****DESCRIPTION**

This lot is intended to be used by customers who wish to establish an agreement with a supplier/provider to potentially provide all items typically covered in LOTS 1, 4 and 7 and reduces the need to call-off under multiple lots. Customers will write their own specification at further competition stage to suit their exact needs and requirements.

It is envisaged that customers will undertake a further competition using a basket of goods type approach, to allow ad hoc purchases throughout a contract period and creating the ability to purchase directly at agreed prices. Customers will reserve the right to carry out additional further competitions where they see fit that meets with their future procurement needs.

Suppliers/providers that have bid for lots 1, 4 and 7 will be automatically added to this lot, unless they state otherwise.

**Benefits of using the  
framework agreement**

YPO's framework agreements are established to allow customers to purchase goods, works or services from suppliers/providers via either direct award or further competition.

Benefits of using this framework agreement:

- All lots have been created to operate via further competition only to ensure customers can procure garments that meet their exact requirements
- YPO can fully manage the customers further competition (call-off) process, if required
- Reduced timescales – customers do not need to run a full OJEU procurement if procuring via the framework agreement
- Assured supplier/provider standards – suppliers/providers are 'pre-qualified' as to their general suitability
- Aggregation of spend - customers will receive the benefits of the aggregated spend volume and increased leverage in the market
- Pre-defined terms and conditions – when awarding contracts customers have the option to use YPO's standard framework agreement terms and conditions as established or use their own terms and conditions

**Suppliers/providers**

Lot 1 FULL HEAD TO TOE ENSEMBLE/MAN PACK	
Arco Ltd	Head 2 Toe Workwear
Ballyclare Ltd	Hunter Apparel Solutions Ltd
Burlington Uniforms Ltd	Ilasco
Clad Safety	Level Peaks Associates Ltd
Cooneen Defence Ltd	MLA Ltd
D.R. Caswell Ltd	Southcombe Brothers Ltd
Dimensions	T W Kempton (Corporate Clothing) Ltd
Fire Ladders Ltd	Tailored Image Ltd
Flamepro Global Ltd	William Sugden & sons Ltd
Future Garments Ltd T/A Eurox	

## Suppliers/providers

LOT 2 FULL HEAD TO TOE ENSEMBLE/PERSON PACK WITH MANAGED SERVICE	
Ballyclare Ltd	Flamepro Global Ltd
Burlington Uniforms Ltd	Future Garments Ltd T/A Eurox
Clad Safety	Hunter Apparel Solutions Ltd
Cooneen Defence Ltd	Tailored Image Ltd
D.R. Caswell Ltd	William Sugden & Sons Ltd
Dimensions	

LOT 3 STATION WEAR	
Arco Ltd	Hunter Apparel Solutions Ltd
Ballyclare Ltd	Ilasco
Burlington Uniforms Ltd	Level Peaks Associates Ltd
Clad Safety	MLA Ltd
Cooneen Defence Ltd	Oxford Safety Supplies
D.R. Caswell Ltd	Southcombe Brothers Ltd
Dimensions	T W Kempton (Corporate Clothing) Ltd
Fire Ladders Ltd	Tailored Image Ltd
Flamepro Global Ltd	Try & Lilly Ltd
Future Garments Ltd T/A Eurox	William Sugden & Sons Ltd
Hi-Tec Europe Ltd	

## Suppliers/providers

LOT 4 CORPORATE WEAR	
Arco Ltd	Future Garments Ltd T/A Eurox
Ballyclare Ltd	Hunter Apparel Solutions Ltd
Burlington Uniforms Ltd	Involution
Clad Safety	Oxford Safety Supplies
Cooneen Defence Ltd	Southcombe Brothers Ltd
D.R. Caswell Ltd	T W Kempton (Corporate Clothing) Ltd
Dimensions	Tailored Image Ltd
Fire Ladders Ltd	Tibard Ltd
Flamepro Global Ltd	William Sugden & Sons Ltd

LOT 5 CORPORATE WEAR MANAGED SERVICE	
Burlington Uniforms Ltd	Hunter Apparel Solutions Ltd
Clad Safety	Involution
Cooneen Defence Ltd	Tailored Image Ltd
D.R. Caswell Ltd	Tibard Ltd
Dimensions	William Sugden & Sons Ltd
Future Garments LTD T/A Eurox	Hunter Apparel Solutions Ltd

LOT 6 UNDRESS UNIFORM	
Clad Safety	MLA Ltd
Cooneen Defence Ltd	Southcombe Brothers Ltd
Dimensions	Tailored Image Ltd
Hunter Apparel Solutions Ltd	

## Suppliers/providers

LOT 7 WORKWEAR / WORKSHOP/ GARAGE WEAR	
Ballyclare Ltd	Hunter Apparel Solutions Ltd
Burlington Uniforms Ltd	Ilasco
Clad Safety	Involution
Cooneen Defence Ltd	Level Peaks Associates Ltd
D.R. Caswell Ltd	MLA Ltd
Dimensions	Oxford Safety Supplies
Fire Ladders Ltd	Southcombe Brothers Ltd
Flamepro Global Ltd	T W Kempton (Corporate Clothing) Ltd
Future Garments Ltd T/A Eurox	Tailored Image Ltd
Head 2 Toe Workwear	William Sugden & Sons Ltd

LOT 8 FOOTWEAR	
Arco Ltd	Hunter Apparel Solutions Ltd
Ballyclare Ltd	Ilasco
Burlington Uniforms Ltd	International Brands Group B.V.
Clad Safety	Involution
Cooneen Defence Ltd	Level Peaks Associates Ltd
D.R. Caswell Ltd	MLA Ltd
Dimensions	Niton Equipment Ltd
Fire Ladders Ltd	Oxford Safety Supplies
Flamepro Global Ltd	Rig Equipment Ltd
Future Garments Ltd T/A Eurox	Shoes For Crews
Goliath Footwear Ltd	T W Kempton (Corporate Clothing) Ltd
Head 2 Toe Workwear	Tailored Image Ltd
Hi-Tec Europe Ltd	William Sugden & Sons Ltd



## Suppliers/providers

LOT 9 HEALTHCARE UNIFORM	
Arco Ltd	Head 2 Toe Workwear
Ballyclare Ltd	Hunter Apparel Solutions Ltd
Burlington Uniforms Ltd	Ilasco
Clad Safety	Meltemi Ltd
Cooneen Defence Ltd	Niton Equipment Ltd
D.R. Caswell Ltd	Rig Equipment Ltd
Dimensions	Tailored Image Ltd
Fire Ladders Ltd	Tibard Ltd
Flamepro Global Ltd	William Sugden & Sons Ltd

LOT 10 INSIGNIA AND NAME BADGES	
Business Image Ltd	Hunter Apparel Solutions Ltd
Clad Safety	MLA Ltd
Cooneen Defence Ltd	Niton Equipment Ltd
Dimensions	

LOT 11 ACCOUTREMENTS, KIT BAGS AND ACCESSORIES	
Arktis Endurance Textiles Ltd	Ilasco
Business Image Ltd	Level Peaks Associates Ltd
Clad Safety	MLA Ltd
Cooneen Defence Ltd	Niton Equipment Ltd
D.R. Caswell Ltd	Peter Jones [ILG] Ltd
Deenside.Ltd	Point South Ltd
Dimensions	Price Western Leather Company Ltd
Hunter Apparel Solutions Ltd	Rig Equipment Ltd

Suppliers/providers

LOT 12 ONE STOP SHOP	
Arco Ltd	Flamepro Global Ltd
Ballyclare Ltd	Future Garments Ltd T/A Eurox
Burlington Uniforms Ltd	Hunter Apparel Solutions Ltd
Clad Safety	Southcombe Brothers Ltd
Cooneen Defence Ltd	T W Kempton (Corporate Clothing) Ltd
D.R. Caswell Ltd	Tailored Image Ltd
Dimensions	William Sugden & Sons Ltd
Fire Ladders Ltd	

How to award/call-off from the framework

To access the framework agreement, customers should complete and return the Non-Disclosure and Customer Access Agreement.

**Further competition**

Evaluation must be fair and transparent, and the methodologies used to evaluate must be provided to the suppliers/providers within the further competition documentation.

YPO can help customers produce specifications, qualitative questions, pricing schedules and evaluation criteria to undertake a further competition. Clarification responses, evaluation of further competition submissions, drafting of award letters and contracts and applicable Contract Award Notices are elements of the process that will need to be completed by the customer. Customers must inform YPO of the outcome of any further competition they undertake themselves.

When running a further competition, customers should award based on the most economically advantageous tender and must provide suppliers/providers with the methodology behind the evaluation, including the evaluation criteria and the weightings that are applied.

The selection/award criteria used to establish the framework agreement was:

CRITERION	PERCENTAGE WEIGHTINGS
Cost 50% - The full weighting will be opened for evaluation by the customer at further competition stage	50%
Quality 50% - The full weighting will be opened for evaluation by the customer at further competition stage	40%
Sustainability, CSR and social value 10% - The customer will have an option to fully reopen this weighting of they wish to do so	10%

## How to award/call-off from the framework

YPO envisages that the quality award criteria may be made up of (but not limited to) the questions under the areas listed below:

- Quality of garments and services
- Customer service and account management
- Delivery and lead times
- Innovation and added value

## Terms and conditions

Suppliers/providers awarded to the framework agreement have agreed to and signed YPO's standard Terms and Conditions. These can be amended by the CA and supplier/provider by mutual agreement to include additional terms to supplement the standard Terms and Conditions. A variation form is included in the standard Terms and Conditions document to allow customers and suppliers/providers to amend any terms if required.

Customers are advised to state the minimum level of insurance required at further competition stage.

## Contact information

For further information or to discuss individual requirements, please use the contact details below:

### Laura Megson

Assistant Category Buyer | Emergency Services and Blue Light  
Tel: **07552 320 097** | Email: **[laura.megson@ypo.co.uk](mailto:laura.megson@ypo.co.uk)**

### Andy Perrins

Category Manager | Social Care and Emergency Services  
Tel: **07741 660261** | Email: **[andy.perrins@ypo.co.uk](mailto:andy.perrins@ypo.co.uk)**

**STAGE 1**  
Initial Customer  
Enquiry

- Customer contacts YPO for information
- YPO will send customer a copy of the User Guide, NDA and Access Agreement
- Customer completes and returns NDA and Access Agreement

**STAGE 2**  
NDA/Access  
Agreement Returned  
to YPO

- Following receipt of signed NDA/Access Agreement YPO may send the customer a Further Competition Template, Bank of Optional Questions, and Framework Agreement Scope
- YPO may provide the customer with a unique reference code for the further competition, which will be referenced on all documentation
- Customer completes the documents and sends to YPO
- If the customer decides to undertake their own further competition YPO must be informed via e-mail

**STAGE 3**  
Further Competition

- YPO can issue further competition documents to all suppliers/providers on the framework agreement if required by the customer
- YPO will manage any clarifications that are received from potential suppliers/providers (customers will need to provide clarification responses)
- At the submission closing date YPO will provide customers with access to all submissions
- Customers can then evaluate (offline) the submissions and prepare acceptance and rejection letters

**STAGE 4**  
Contract Award

- YPO will issue the award decision documentation (acceptance and rejection letters) via YPO's e-portal
- Optional 10-day standstill period: customers are advised to implement a voluntary standstill period of 10 days
- A Contract Award Notice following any award via the framework agreement must be published within 30 days (YPO are able to do this on behalf of the customer if required)